# How to Win Friends and Influence Design

A guide for UX writers

## **Presented by Yossi Nachemi**

Thanks for attending today. Here are the key points we covered:

- Winning friends
  - Establishing yourself professionally is the best way to position yourself to influence design
- Influencing design
  - Well, this is just like what it sounds

**REMEMBER** - have sympathy for your designers, writers, and researchers. Every role has challenges.

The 10 rules to win friends and influence design:

### 1. Be an expert for your product

• Use it, use it! Understand what your user experiences by experiencing it yourself.

## 2. Know your user

• Who is your user and why are they using your product?

#### 3. Be there in the beginning

 The earlier you can start a project, the more time you have to think about the best experience for your user.

## 4. Praise good UX/design

Be honest and specific, but don't force it.

## 5. Admit when you're wrong

o It creates sympathy and shows that you're flexible in your thinking.

#### 6. Understand the flow and goals

Focus your feedback on the projects' goals to be effective.

#### 7. Ask questions as your user

How does the user accomplish his/her goal here? What do they understand?
Don't ask questions that put the focus on you or the designer, for example:
"Why did you make this design choice?"

#### 8. Make sure copy and design work together

o If someone scans the page, what will they understand?

#### 9. Use the test to take the test

• Use existing UX patterns in your product as a solution to current challenges.

## 10. Be gracious

Treat coworkers with respect regardless of the outcome